

The background of the slide features a grid of overlapping circles in various shades of gray and green. The COMRADIS logo is positioned in the top left corner.

COMRADIS®

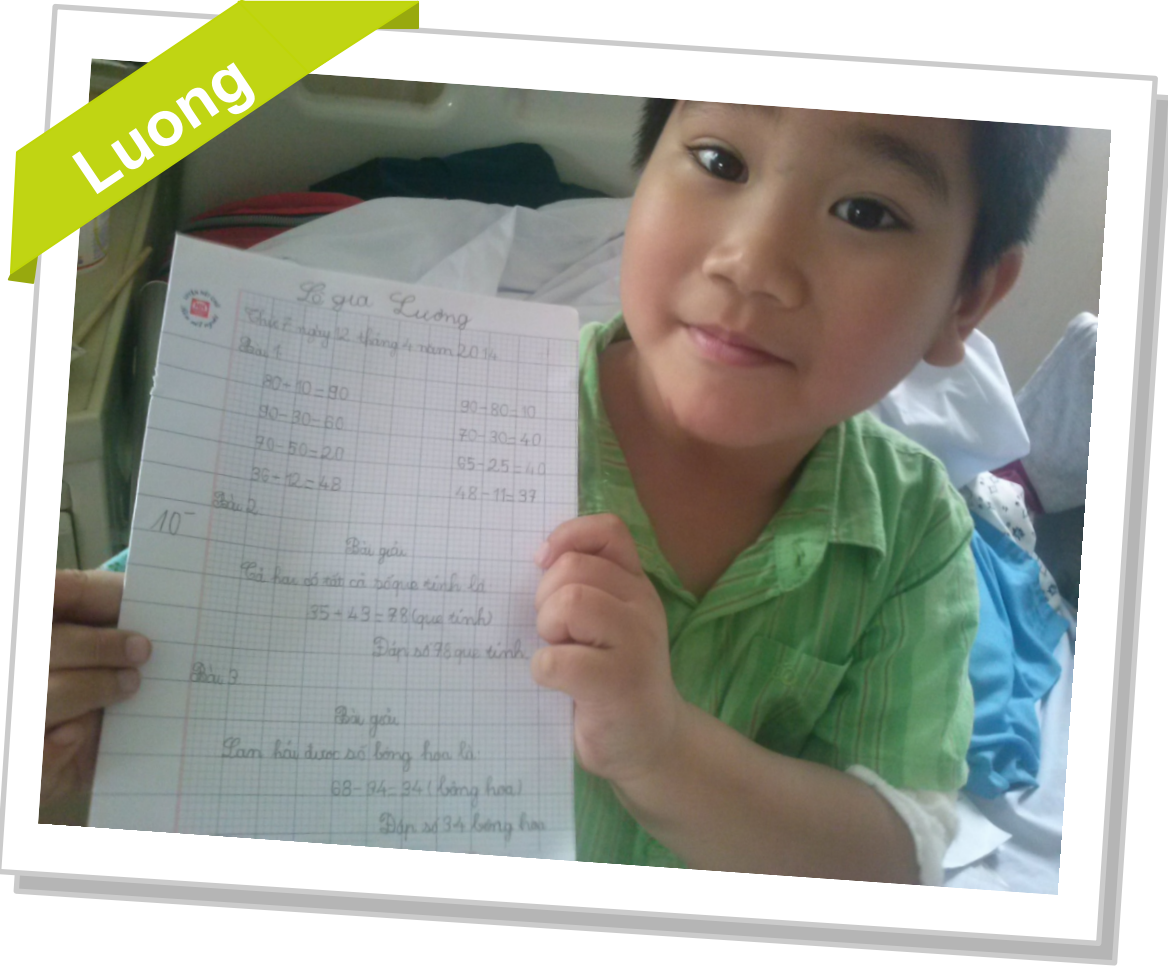
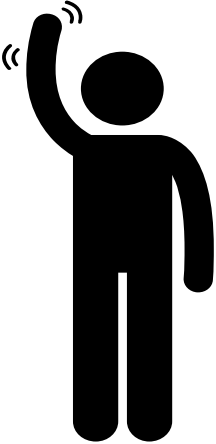
Focus on rare diseases
and uncommon cancers

Jonathan Morton

MedComms Networking Event,
Oxford, 3 August 2016

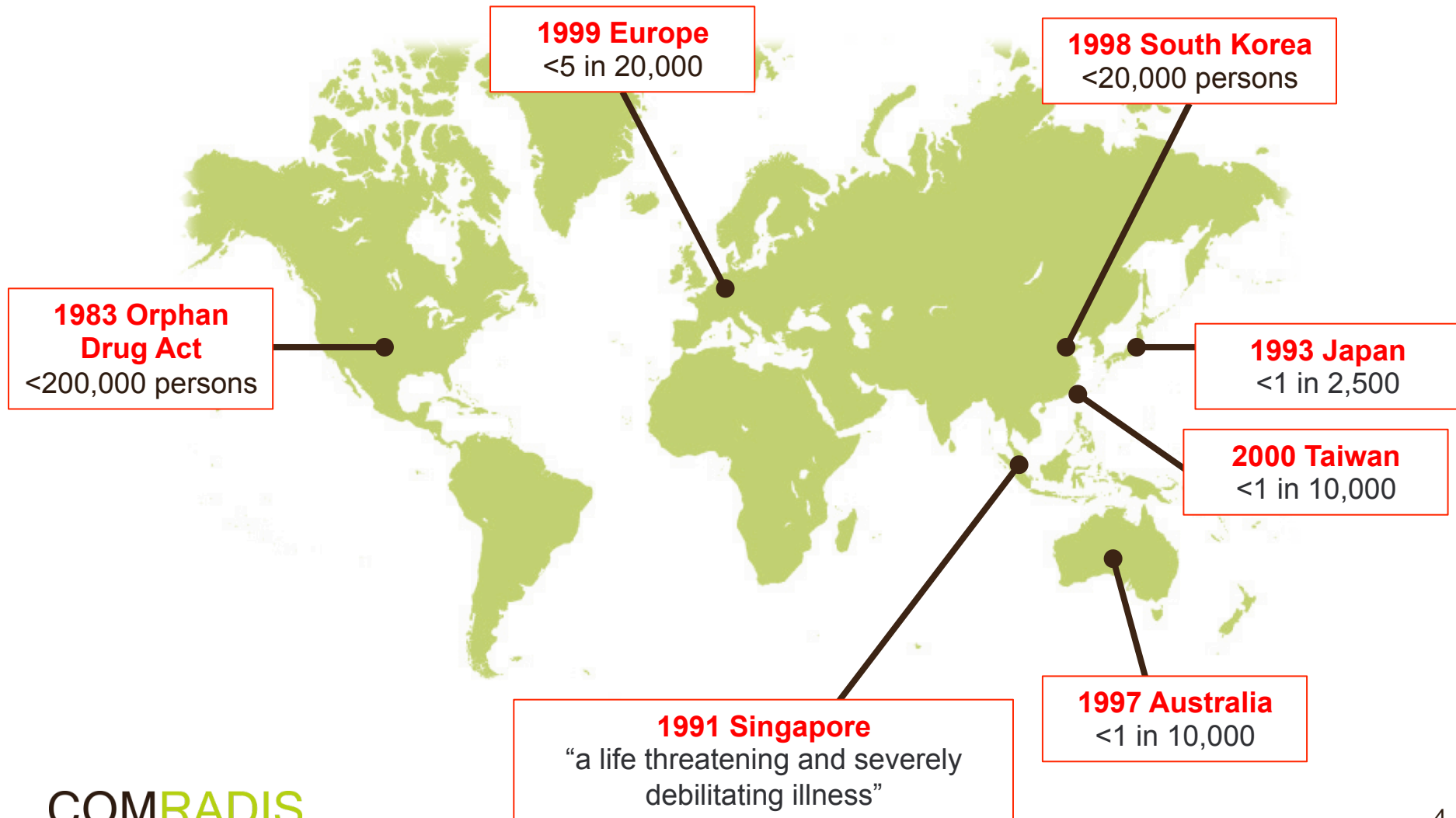
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Meet Luong

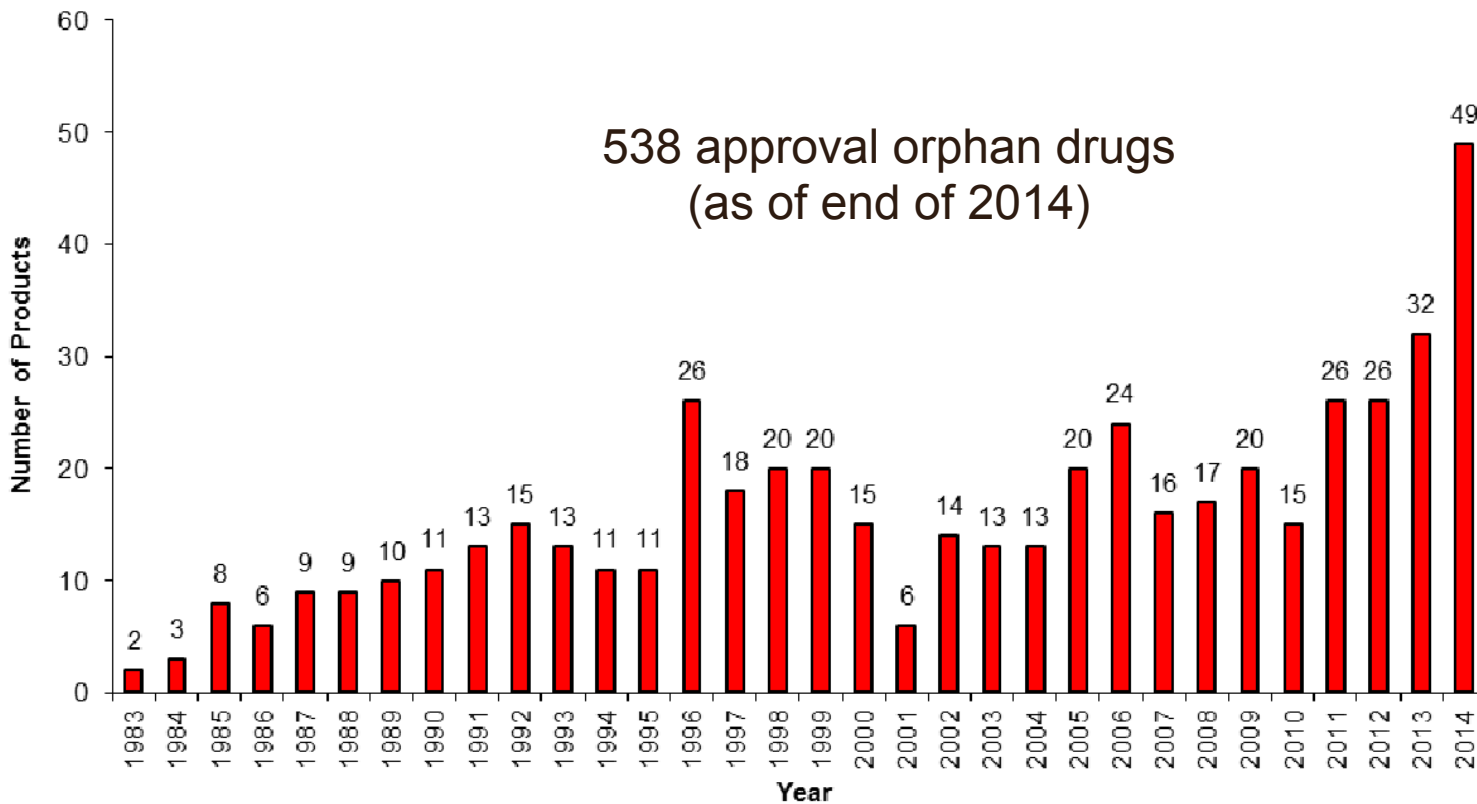


What is a rare disease?

The orphan drug revolution



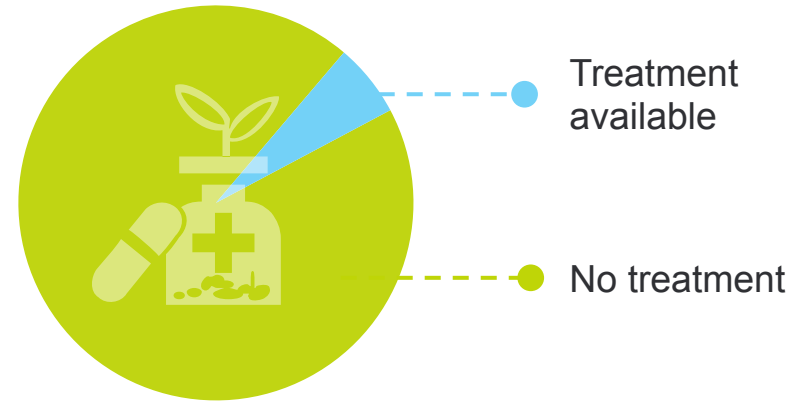
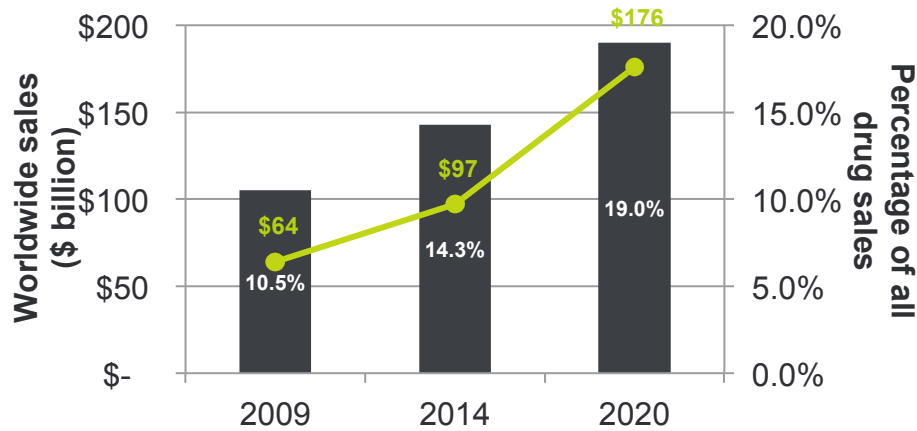
Orphan drug approvals in the USA



Rare diseases: the numbers

Fastest growing sector of the biopharmaceutical industry¹

There are thought to be approximately 7000 rare diseases²



If all the people in the world with rare diseases lived in one country, it would be the world's third most populous country²

Challenges in orphan drug development



Complex pathologies, with poorly defined natural history



Difficulty identifying patients



Small pools of experts



Lack of awareness and political support



Uncertainty amongst regulators



Barriers to patient access

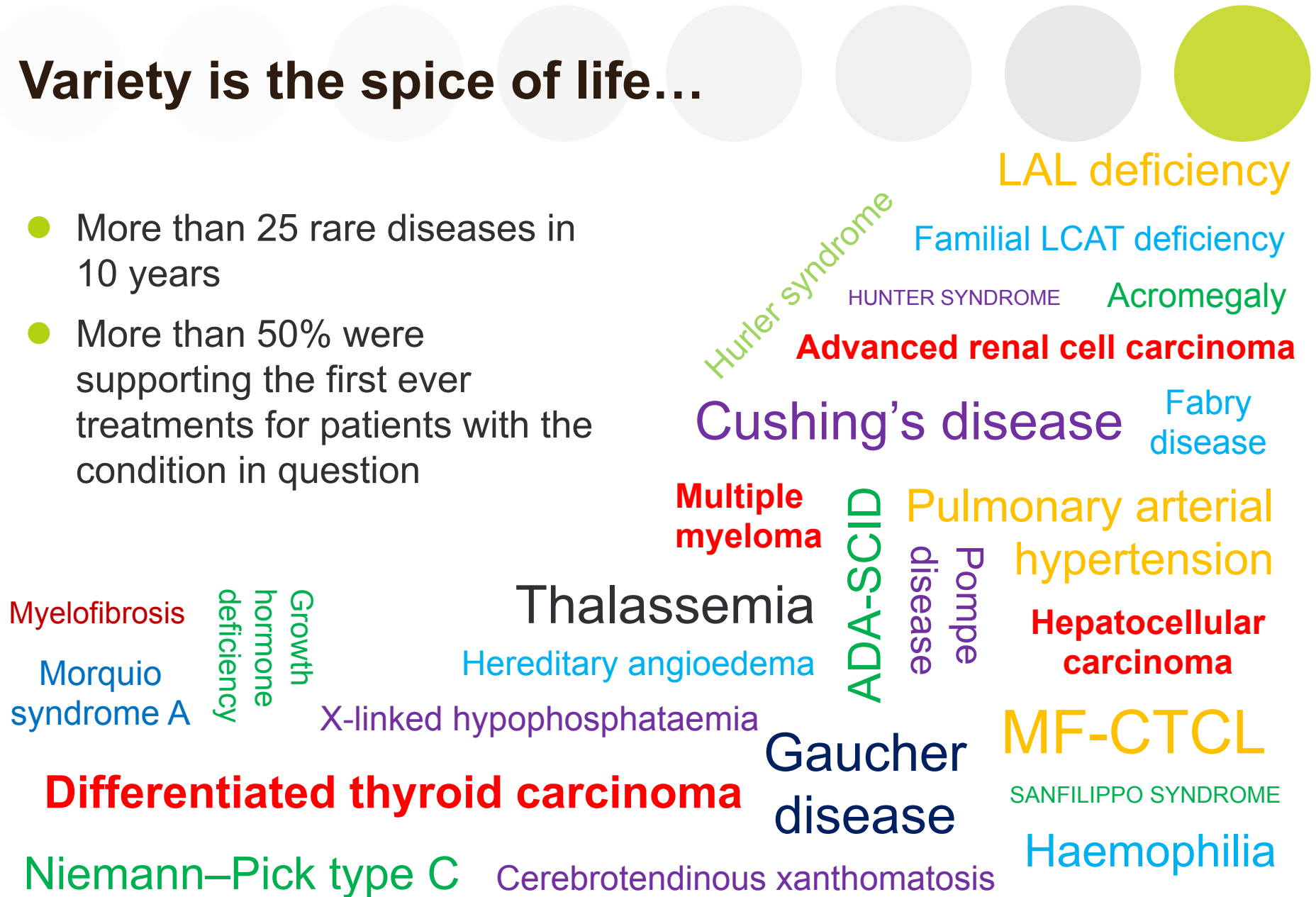
Forging a career in rare disease medical communications

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Variety is the spice of life...

- More than 25 rare diseases in 10 years
- More than 50% were supporting the first ever treatments for patients with the condition in question



So where does Comradis fit in?

Comradis was created in 2013 to help tackle the persistent challenges facing the rare disease community



**More prompt
diagnosis**



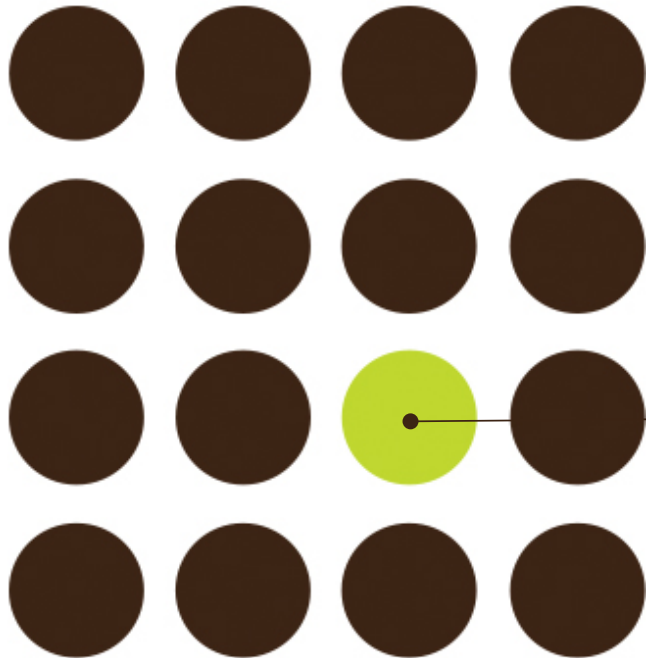
**Better
treatments**



**Access
for all**

Ultimately, we aim to improve standards of care for those affected by rare diseases and uncommon cancers

Com-what?



Approximately **1 in 16** people will suffer from a rare disease at some point during their lifetime

We focus exclusively on **rare diseases** and **uncommon cancers**

Our key areas of differentiation:

- **Communications**
- **Commercialization**
- **Communities**

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Re-evaluating rare disease communications

***“Everything that can be
invented has been invented”***

Charles H Duell
Commissioner of US Patent Office, 1899

Facilitating commercialization through industry-leading insights



Complex pathologies, with poorly defined natural history

Identify, evaluate and enhance sources of natural history data



Difficulty identifying patients

Patient-identification strategies



Small pools of experts

Stakeholder identification and mapping of current treatment practices



Lack of awareness and political support

Mapping of political and legislative environment



Uncertainty amongst regulators

Identification and evaluation of potential endpoint and precedents



Barriers to patient access

Mapping of patient access pathways

Part of the disease community



Part of the disease community

Who we are | What we do | What we say | Collaboration | Get in touch COMRADIS

Focus on rare

Meet Corey

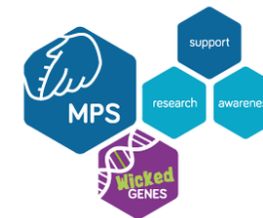
Corey is 36 years old. In 2014, he was diagnosed with Stage 4 non-small cell lung cancer ALK+ and given 6 months to live.

"Everyone was in shock", he explains. "I had never smoked, rarely drank, had a healthy diet and I am keen cyclist and swimmer. I thought I was in great health."

Corey's condition is caused by a rare gene mutation that affects only 1-2% of people with his type of lung cancer. Luckily, recently developed targeted gene therapies are an option for Corey. They are not a cure, but can slow or stop cancer progression. "With two young kids and a beautiful wife, having a little bit more time means everything to me", he says.

To learn more about rare lung cancers, visit www.rarecancers.org.au

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A few recent projects...



Patient interviews



Patient advocacy consultancy



Stakeholder mapping



Portfolio planning



Regulatory submissions



Supporting non-profit organizations

Thoughts from a newbie

- What attracted me to Comradis?
 - I wanted to make a positive impact on the lives of patients who need support the most!
 - I was expecting to be given a lot of responsibilities from the start
 - I wanted to keep learning about rare diseases and work on a diverse range of projects ranging from consulting to medical content development
- Were all of these expectations met? **YES!!!**
- What skills are relevant to my role?
 - Analyzing scientific data and having a good eye for detail
 - Writing to the highest standard
 - Having good communication skills

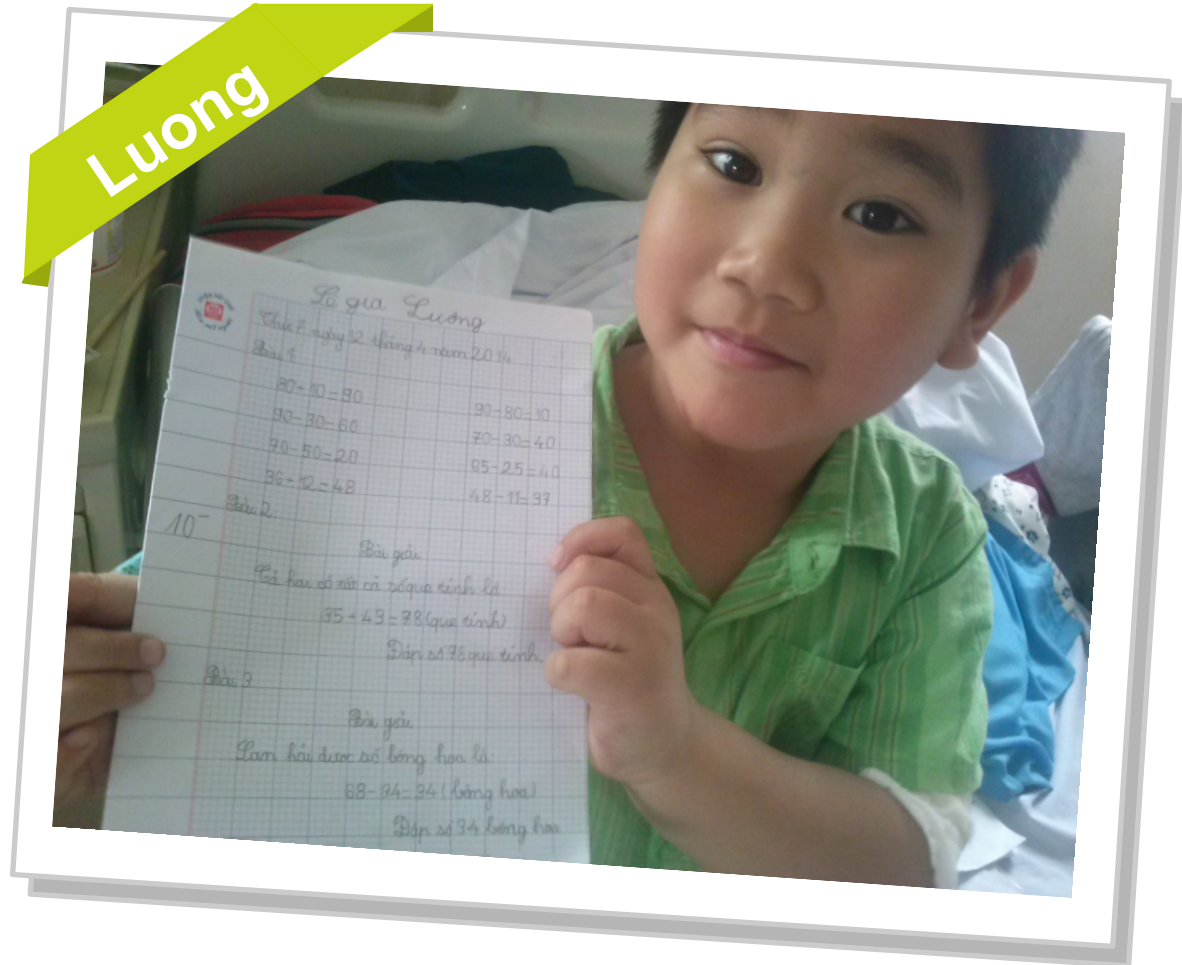


Alicja Busiewicz

A final thought...

“ Go into the world and do well; but more importantly, go into the world and do good ”

Minor Myers, Jr





Thank you

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