

Hannah Wills

What is MedComms?

MedComms agencies work with pharmaceutical clients to raise awareness of diseases and treatments, educating and informing healthcare professionals about the benefits and risks of new therapies, supported by clinical and economic data

Why is MedComms so important?



Bridging the knowledge gap



Strategic

Tactical

Brand planning

Meetings

Satellite symposia Standalone meetings Advisory boards Booth content Virtual events

Expert engagement



Market and competitor analyses

Scientific content

Slide sets

Publications

Literature reviews

HEOR and market access materials

Patient communications



Communications strategy development

Training materials

Promotional materials

Objection handlers

Speaker training

Visual aids and detail aids

e-Learning

Digital

Websites/apps

Videos and animations

Infographics

Social media

VR and AR

What does MedComms mean to me?



Intellectually stimulating and rewarding

Chance to expand

scientific understanding

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Opportunity for development and growth



May involve travel to meet clients/KOLs



Teamwork and collaboration

MedComms entry-level opportunities



Key attributes for any role



Working as part of a team



Meeting Objectives and briefing calls Agenda Venue logistics Attendee travel plans Slide presentations Pre-reading materials Signage and materials Slide rehearsals/tech checks Onsite attendance Post-meeting report **Evaluation forms**

Medical writina

Scientific

background



Medical

editina

Project management

Choosing an agency – key criteria



No two agencies are the same – you need to find the best fit for you

Sources of information



Websites, networking events, internships/work experience are all invaluable sources of information to ensure that you are prepared for the interview **and** for your first day on the job

SHANGHAI • SINGAPORE • DUBAI • LONDON • OXFORD • MANCHESTER • PRINCETON • CHICAGO

My journey into MedComms

Anna Bakewell





Building experience

Scientific research

- Alzheimer's disease research project
- Literature review
- Conference poster presentation



Communication skills

- Published article for The Conversation
- Communicating Your Science Workshop
- Volunteering with children with learning disabilities



Teamwork

- Korfball
- Working within a large team
- Postgraduate Day committee

Organization and responsibility

- Self-directed research project
- Korfball club secretary
- Postgraduate Day committee co-chair
- Undergraduate research project supervisor



What does a medical writer do?



Treatment course

- Started treatment March 2017
- 160mg/d
- After 4 weeks, fatigue, HFSR, nausea
- Albumin 22mg/dL, Bilirubin 0.8mg/dL
- INR 1, Hb_{A1c} 6.1%, CRP 4.5 mg/dL
- Dose modification 160mg>120mg

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Thank you

Come and meet us at the AMICULUM booth



Questions?

