

Tricks and tips for gaining  
that ‘magical’ first role



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# A career in medical education


- Is it for you?

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# Your CV

- Concise – maximum two pages
- Customise and adapt:
  - Lab experience
  - Mentoring
- Publications and presentations
- Font
- Layout

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....everything you do and say  
is communication!



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# Establishing who's recruiting?

- Recruitment consultants
  - Fee paid by the employer
- Job adverts
  - Websites
  - Journals
- Direct/speculative approaches

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# Recruitment consultants (1)


- Roles available
- Meet you
- Detailed job information
  - Role/job description
  - Who will you meet
  - Interview format
  - Company background & culture
- ‘Sell you’ into the company

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# Recruitment consultants (2)

- Key contacts
- 'Competitive landscape'
- Arrange the interview
- Constructive feedback
- Negotiate your contract/package
- Match **you** to the right agency

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.....brilliant people aren't  
brilliant everywhere.....



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# A word of warning

- CVs sent speculatively without your consent/knowledge

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# Adverts

- Websites
  - [www.medcommsnetworking.co.uk](http://www.medcommsnetworking.co.uk)
  - [www.emedcareers.com](http://www.emedcareers.com)
  - [www.pmlive.com](http://www.pmlive.com)
  - [www.InPharm.com](http://www.InPharm.com)
- Journals
  - Nature
  - New Scientist
  - Pharmaceutical Marketing
  - Pharmafocus

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# Be aware....


- Same job appears many places!
- 'Dressed' up slightly differently
- Multiple recruitment consultants

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# Direct/speculative approaches

- Research
  - Key websites
  - Google
- Up to date information?
- General contact
- Lack of follow up

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# What's next?

- Writing test
- Proofreading and commercial assessment

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# The interview

- Location
- Punctual
- Be yourself
- Presentable
- Stay focussed
- Eye contact

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# A new trend

- Work experience placement
- Unpaid

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..... current market very  
competitive .....

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Stick your neck  
out and get  
ahead!



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..... Your first role may not  
be magical *but* your career  
will be .....



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# Find me

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