





First of all - what's all this about Wolters Kluwer?

- Wolters Kluwer acquired Adis in 2004
- WK is HQ'ed in NL, but many key personnel based in US
- Truly GLOBAL presence
- Key divisions: Tax + Accounting, Legal & Financial Pubs + Services and Health
- Today Wolters Kluwer is a collection of several very well-known 'brands', including
 - Adis (Australasian Drug Information Service)
 - LWW (Lippincott Williams & Wilkins)
 - $-\operatorname{Ovid}$
 - Also several other cos in US: Healthcare Analytics, IFI Patent Intelligence, Medi-Span, Facts & Comparisons, Source
- Wolters Kluwer is BIG!



What are our key values?

Customer focus

We develop products, services, and solutions with our customers' needs in mind. We listen to our customers and treat them with professionalism, honesty, and respect.

• Innovation

Drugs

Drug

We create <u>bold and forward-looking solutions</u> that combine the latest technologies with our unmatched subject matter expertise and deep knowledge of our customers.

Accountability

We take full responsibility for our actions and performance, and for meeting customers' needs and shareholders' expectations. We keep our promises.

Integrity

We are <u>direct</u>, <u>honest</u>, <u>transparent</u>, <u>and fair</u> in our business dealings. We encourage diversity and respect the ideas and points of view of others.</u>

• Value creation

We create value for our customers, employees, and shareholders. <u>We strive for excellence in</u> <u>everything we do.</u>

• Teamwork

We work together with our customers, partners, and each other to meet our business goals.







Introduction to Adis

- Adis as a publishing brand has evolved over 40 years from an editorial base in Auckland, New Zealand
- Currently 21 journals and newsletters covering all areas of pharmacology and pharmacotherapy
- We focus on good customer service for authors, including quick response times and cascading peer-review
- Our most used phrases? 'Good Publication Practice'' Rapid'
- What our customers most often say? 'Wow! That was quick!' 'Excellent!'







Subject Area Strengths (1)

• Generalist (3 tiers) + Primary Care



	Readership	Impact Factor	Timelines	Rejection Rate	Medline Indexed	Published	Geographic distribution
Clinical Drug Investigation	62,688	1.414	S:A 4-6 wks A:P 2-4 wks	47%	Yes	Monthly	Americas 40%; Europe 40%; Asia 20%; ROW 0%
Drugs	453,238	4.732	S:A 4-12 wks A:P 8-16 wks	68%	Yes	Three- Weekly	Americas 38%; Europe 40%; Asia 20%; ROW 2%
Drugs in R&D	19,649	1.354	S:A 1-2 wks A:P 4-12 wks	N/A	Yes	Quarterly	Americas 59%; Europe 19%; Asia 20%; ROW 3%





Subject Area Strengths (2)

• Health Outcomes







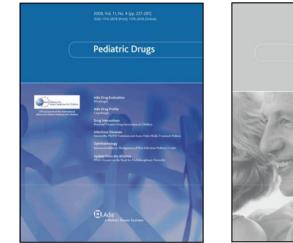
	Readership	Impact Factor	Timelines	Rejection Rate	Medline Indexed	Published	Geographic distribution
Applied Health Economics & Health Policy	19,932	N/A	S:A 4-12 wks A:P 8-24 wks	60%	Yes	Bi-Monthly	Americas 42%; Europe 23%; Asia 33%; ROW 2%
PharmacoEconomics	111,139	2.612	S:A 4-8 wks A:P 8-16 wks	60%	Yes	Monthly	Americas 46%; Europe 39%; Asia 13%; ROW 2%
The Patient: Patient- Centered Outcomes	7,683	Due 2011	S:A 4-8 wks A:P 4-12 wks	N/A	No	Quarterly	Americas 51%; Europe 15%; Asia 34%; ROW 0%





Subject Area Strengths (3)

• Special Patient Populations





	Readership	Impact Factor	Timelines	Rejection Rate	Medline Indexed	Published	Geographic distribution
Drugs & Aging	139,827	2.209	S:A 4-12 wks A:P 8-16 wks	32%	Yes	Monthly	Americas 49%; Europe 33%; Asia 18%; ROW 0%
Pediatric Drugs	75,787	Due 2013	S:A 4-12 wks A:P 4-8 wks	33%	Yes	Bi-Monthly	Americas 49%; Europe 25%; Asia 23%; ROW 1%

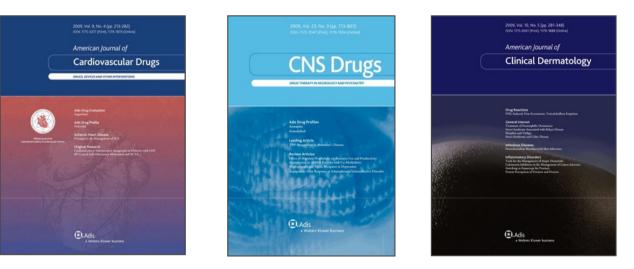






Subject Area Strengths (4)

• Therapy Areas: Cardiovascular, CNS and Dermatology



	Readership	Impact Factor	Timelines	Rejection Rate	Medline Indexed	Published	Geographic distribution
American Journal of Cardiovascular Drugs	58,948	1.964	S:A 4-12 wks A:P 4-8 wks	22%	Yes	Bi-Monthly	Americas 65%; Europe 21%; Asia 14%; ROW 0%
American Journal of Clinical Dermatology	115,207	1.820	S:A 4-12 wks A:P 8-16 wks	77%	Yes	Bi-Monthly	Americas 46%; Europe 29%; Asia 23%; ROW 2%
CNS Drugs	186,158	3.879	S:A 4-12 wks A:P 8-16 wks	44%	Yes	Monthly	Americas 47%; Europe 36%; Asia 16%; ROW 1%





Subject Area Strengths (5)

• Specific Disciplines





	Readership	Impact Factor	Timelines	Rejection Rate	Medline Indexed	Published	Geographic distribution
BioDrugs	76,473	3.506	S:A 4-12 wks A:P 4-8 wks	60%	Yes	Bi-Monthly	Americas 50%; Europe 25%; Asia 25%; ROW 0%
Clinical Pharmacokinetics	158,691	4.560	S:A 4-12 wks A:P 8-16 wks	55%	Yes	Monthly	Americas 40%; Europe 35%; Asia 24%; ROW 1%
Drug Safety	173,138	3.522	S:A 4-12 wks A:P 8-16 wks	65%	Yes	Monthly	Americas 39%; Europe 41%; Asia 19%; ROW 0%





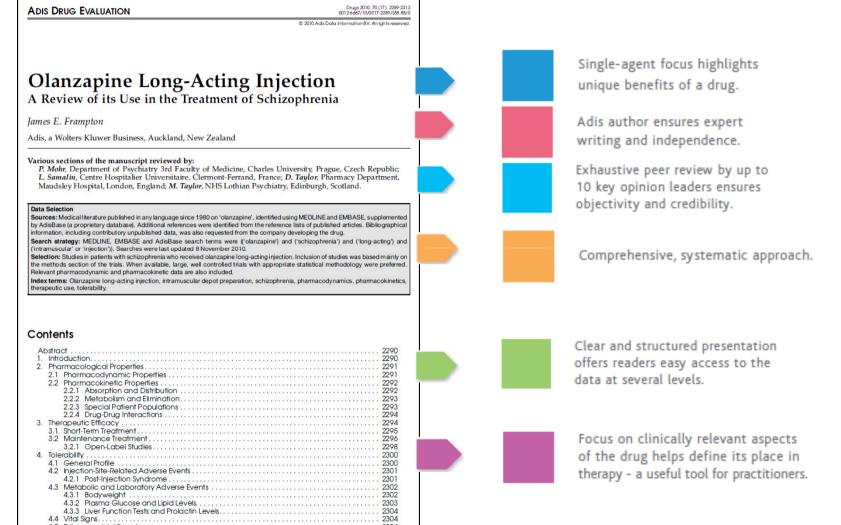
Two key features that Adis offers

- Adis Drug Profiles and Drug Evaluations
- Adis Rapid Publication Service





Adis Drug Evaluations and Drug Profiles



2304

Adis a Wolters Kluwer business

4.5 Extrapyramidal Symptoms.

Rapid Publication of Original Research

ents and acception of the second s

Revised article re-submitted to Adis journal editor by author.

page proofs.

Page proofs sent to author for approval

Author comments on page proofs returned to Adis journal editor.

Final PDF deliv

Adis Rapid Publishing Process

We recommend discussing the content of your original manuscript with the appropriate journal editor prior to submission. They are very willing to give advice about appropriate target journals within the Adis portfolio and to help you to prepare your paper in the correct way.

Following submission, dedicated managing editors will work closely with you to create a schedule based on the timelines opposite. They will liaise with you throughout the process, ensuring that the project remains on track to meet the deadlines agreed.

© 2009 Wolters Kluwer Health



Drugs

2007, Vol. 57, No. 3 (cp. 1657 Sam (dathered)

rugs

Drug

Pharm

Take home messages from today?

- We may seem quite small but are actually part of something big
- We have a number of high-impact journals that might be just right for your pub needs
- We are hot on editorial independence/integrity (we endorse ICMJE guidelines and COPE code of conduct for editors)
- We pride ourselves on good customer service but editorial integrity always comes first!
- Drugs in R&D as rapid open-access option
- Drugs as a high-impact rapid pub option for pivotal head-to-head studies
- We offer cascading peer review service thus big time-saving benefits
- We can offer article usage stat reports (full text views and ranking of views within that journal) from Adis Online post-publication if required
- Please contact me to discuss how we can help you!



Drugs

Drug



Thank You!



Jan Seal-Roberts

jan.roberts@wolterskluwer.com

